First Filing Company: The Employers' Fire Insurance Company, ... State Tracking Number: AR-PC-07-025740

Company Tracking Number: 2007-GL-AR-RU-474

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0001 Commercial General Liability

Product Name: @vantage 4 -Tech PGL Rate Revision

Project Name/Number: @avantage 4 - Tech PGL Rate Revision/2007-GL-AR-RU-474

Filing at a Glance

Companies: The Employers' Fire Insurance Company, OneBeacon America Insurance Company Product Name: @vantage 4 -Tech PGL Rate SERFF Tr Num: BEAC-125244585 State: Arkansas

Revision

TOI: 17.0 Other Liability - Claims SERFF Status: Closed State Tr Num: AR-PC-07-025740

Made/Occurrence

Sub-TOI: 17.0001 Commercial General Liability Co Tr Num: 2007-GL-AR-RU-474 State Status:

Filing Type: Rule Co Status: Reviewer(s): Betty Montesi, Edith

Roberts, Brittany Yielding

Authors: Linda Jordan-Dow, Sharon Disposition Date: 08/16/2007

Kennedy

Date Submitted: 08/08/2007 Disposition Status: Filed

Effective Date Requested (New): 09/01/2007 Effective Date (New):

Effective Date Requested (Renewal): 09/01/2007 Effective Date (Renewal):

General Information

Project Name: @avantage 4 - Tech PGL Rate Revision Status of Filing in Domicile: Pending

Project Number: 2007-GL-AR-RU-474 Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 08/16/2007

State Status Changed: 08/08/2007 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

We hereby submit for informational purposes revised general liability rules applicable to the Companies @vantage program for Technology accounts.. The Companies propose this filing be used for applicable new and renewal policies effective on or after September 1, 2007.

The purpose of the filing is to revise the Classifications applicable to the @vantage for Technology segment in the captioned companies through the addition, deletion and regrouping of certain classes.

First Filing Company: The Employers' Fire Insurance Company, ... State Tracking Number: AR-PC-07-025740

Company Tracking Number: 2007-GL-AR-RU-474

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Product Name: @vantage 4 -Tech PGL Rate Revision

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An Explanatory Memorandum, providing specific details relative to these changes, is herein enclosed. Additionally, a copy of the manual pages, reflecting the above changes, is enclosed for your review.

Company and Contact

Filing Contact Information

Sharon Kennedy, Compliance Analyst skennedy@onebeacon.com
One Beacon Lane (781) 332-8190 [Phone]
Canton, MA 02021-1030 (888) 209-7219[FAX]

Filing Company Information

The Employers' Fire Insurance Company CoCode: 20648 State of Domicile: Massachusetts

One Beacon Lane Group Code: 1129 Company Type:
Canton, MA 02021-1030 Group Name: State ID Number:

(781) 332-7000 ext. [Phone] FEIN Number: 04-1288420

OneBeacon America Insurance Company CoCode: 20621 State of Domicile: Massachusetts

One Beacon Lane Group Code: 1129 Company Type:
Canton, MA 02021-1030 Group Name: State ID Number:

(781) 332-7000 ext. [Phone] FEIN Number: 04-2475442

Filing Fees

Fee Required? No Retaliatory? No

Fee Explanation:

Per Company: No

First Filing Company: The Employers' Fire Insurance Company, ... State Tracking Number: AR-PC-07-025740

Company Tracking Number: 2007-GL-AR-RU-474

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0001 Commercial General Liability

Product Name: @vantage 4 -Tech PGL Rate Revision

Project Name/Number: @avantage 4 - Tech PGL Rate Revision/2007-GL-AR-RU-474

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Edith Roberts	08/16/2007	08/16/2007

First Filing Company: The Employers' Fire Insurance Company, ... State Tracking Number: AR-PC-07-025740

Company Tracking Number: 2007-GL-AR-RU-474

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0001 Commercial General Liability

Product Name: @vantage 4 -Tech PGL Rate Revision

Project Name/Number: @avantage 4 - Tech PGL Rate Revision/2007-GL-AR-RU-474

Disposition

Disposition Date: 08/16/2007

Effective Date (New):

Effective Date (Renewal):

Status: Filed Comment:

Rate data does NOT apply to filing.

Overall Rate Information for Multiple Company Filings

Overall Percentage Rate Indicated For This Filing 0.000%

Overall Percentage Rate Impact For This Filing 0.000%

Effect of Rate Filing-Written Premium Change For This Program \$0

Effect of Rate Filing - Number of Policyholders Affected 0

First Filing Company: The Employers' Fire Insurance Company, ... State Tracking Number: AR-PC-07-025740

Company Tracking Number: 2007-GL-AR-RU-474

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0001 Commercial General Liability

Product Name: @vantage 4 -Tech PGL Rate Revision

Project Name/Number: @avantage 4 - Tech PGL Rate Revision/2007-GL-AR-RU-474

Item Status Public Access Item Type Item Name PGL Tech Rule 02 Approved Yes Rate PGL Tech Rule 03 Approved Yes Rate PGL Tech Rule 04 Approved Yes Rate

First Filing Company: The Employers' Fire Insurance Company, ... State Tracking Number: AR-PC-07-025740

Company Tracking Number: 2007-GL-AR-RU-474

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0001 Commercial General Liability

Product Name: @vantage 4 -Tech PGL Rate Revision

Project Name/Number: @avantage 4 - Tech PGL Rate Revision/2007-GL-AR-RU-474

Rate Information

Rate data does NOT apply to filing.

First Filing Company: The Employers' Fire Insurance Company, ... State Tracking Number: AR-PC-07-025740

Company Tracking Number: 2007-GL-AR-RU-474

TOI: 17.0 Other Liability - Claims Made/Occurrence Sub-TOI: 17.0001 Commercial General Liability

Product Name: @vantage 4 -Tech PGL Rate Revision

Project Name/Number: @avantage 4 - Tech PGL Rate Revision/2007-GL-AR-RU-474

Rate/Rule Schedule

Review Status:	: Exhibit Name:	Rule # or Page Rate Action #:	Previous State Filing Attachments Number:
Approved	PGL Tech Rule 02	@V4PGLTE02C Replacement W 07 07	@V4PGLTE02CW 07.07.pdf
Approved	PGL Tech Rule 03	@V4PGLTE03C Replacement W 07 07	@V4PGLTE03CW 07 07.pdf
Approved	PGL Tech Rule 04	@V4PGLTE04C Replacement W 07 07	@V4PGLTE04CW 07.07.pdf

PROPRIETARY GENERAL LIABILITY SUPPLEMENT INSURANCE FOR TECHNOLOGY RULE 02.

RATE GROUP 1	RATE GROUP 2	RATE GROUP 3
Calculating and Accounting Machines (except electronic computers)	Automatic Teller Machines	Automatic Controls
Cellular Telephone Carriers	Computer Integrated Systems Design	Printed Circuit Board Manufacturers
Communications Services NEC	Computer Maintenance and Repair	Relays and Industrial Controls
Communications Equipment	Computer Rental and Leasing	
Computer Peripheral Equipment (NEC)	Electrical Industrial Apparatus (NEC)	
Computer Programming Services – Consulting or Programming	Household audio and Video Equipment	
Computer Processing and Data Preparation and Processing Services	Information Retrieval Services	
Computer Software Mfg – Prepackaged Software Development	Instruments for Measuring and Testing of Electricity and Electrical Signals	
Computer Storage Devices	Industrial Instruments for Process Controls	
Computer Terminals Mfg / Assembly	Measuring and Control Devices (NEC)	
Electronic Connectors	Laboratory Analytical Instruments	
Electronic Components (NEC)	Scales and Balances, except Laboratory Equip.	
Electronic Capacitors		
Electronic Resistors		
Industrial Instruments for measurement & display		
Industrial Instruments for measurement manufacturing: instruments & laboratory equipment		
Information Technology Staffing Firms		
Office Machines - NEC		
Optical Instruments and Lenses		
Radio and TV Broadcasting Equipment		
Printed Circuit Board – Assembly Only		

Satellite Telecommunications	
Search Detection & Navigation Equipment	
Semiconductors and Related Devices	
Telephones and Telegraph Apparatus	
Telephone Communications Services	

PROPRIETARY GENERAL LIABILITY SUPPLEMENT INSURANCE FOR TECHNOLOGY RULE 03.

uter Consulting or Programming uter Data Processing – Operations uter Data Processing – Time Sharing et Access Providers et Service Providers Mfg. – Burglar Mfg. – Fire or Smoke nces and Accessories Mfg. – Commercial – Not Gas nunication or recording, etc.: Industrial or Commercial
uter Data Processing – Operations uter Data Processing – Time Sharing et Access Providers et Service Providers Mfg. – Burglar Mfg. – Fire or Smoke nces and Accessories Mfg. – Commercial – Not Gas nunication or recording, etc.: Industrial or Commercial
uter Data Processing – Time Sharing et Access Providers et Service Providers Mfg. – Burglar Mfg. – Fire or Smoke nces and Accessories Mfg. – Commercial – Not Gas nunication or recording, etc.: Industrial or Commercial
et Access Providers et Service Providers Mfg. – Burglar Mfg. – Fire or Smoke nces and Accessories Mfg. – Commercial – Not Gas nunication or recording, etc.: Industrial or Commercial
et Service Providers Mfg. – Burglar Mfg. – Fire or Smoke nces and Accessories Mfg. – Commercial – Not Gas nunication or recording, etc.: Industrial or Commercial
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nunication or recording, etc.: Industrial or Commercial
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vunication or recording systems or equipment mfs
nunication or recording systems or equipment mfg.
uter mfg.
uter Software Mfg. – Pre-packaged
cal Equipment mfg.
cal parts components or accessories mfg.
cal power distribution or transmission equipment mfg.
onic components mfg.
ment mfg. – Analytical, calibrating, etc.
ment mfg Control
ment mfg.
Machines Mfg.
al Goods Mfg.
eration Equipment Mfg.
ommunications Equipment Mfg.
sion Picture Tube Mfg.
uter Service or Repair
cal Apparatus - Installation, Servicing or Repair
Site Designers
ommunications Service Providers
aph Companies

PROPRIETARY GENERAL LIABILITY SUPPLEMENT INSURANCE FOR TECHNOLOGY RULE 04.

RATING RULES

The rates and rules contained in this manual shall be used in conjunction with our Insurance for Technology Market Segment policies. The coverages to which these rates and rules apply are:

- Premises and Operations
- Products and Completed Operations

I. Premises/Operations and Products/Completed Operations

- **A.** The following rules apply to
 - 1. Premises and Operations Including Products Coverage
 - 2. Premises and Operations Excluding Products Coverage
 - 3. Premises and Operations Including Partial Products Coverage
 - 4. Optional Coverages

B. Rules

- Subline Code 334
- 2. Premium Basis. \$1,000 of Sales
- 3. Territory Code: Use applicable Subline 334 territory code for the state used to establish the location.
- 4. Classification and Code Numbers

Hazard Group 1 (Low Hazard) 54201 Hazard Group 2 (Moderate Hazard) 54202 Hazard Group 3 (High Hazard) 54203

5. Increased Limits Factors

The factors shown are combined for Premises! Operations and Products/Completed Operations Bodily Injury and Property Damage.

PREMISES/OPERATIONS AND PRODUCTS/COMPLETED OPERATIONS BI&PD COMBINED

	Each Occurrence			
Aggregate	100	300	500	1,000
100	1.00			
300		1.38		
500			1.59	
1,000				2.40
2,000				2.44

6. Experience Rating

a. Calculate the account's three year General Liability loss ratio by using the General Liability earned premium for the term and the General Liability paid and incurred losses for the term. In computing the loss ratio, apply the appropriate maximum single loss (MSL) to any one loss (stop loss) according to the following table:

Premium	MSL
\$10,000 and under	\$10,000
\$10,001 to \$25,000	\$12,500
\$25,001 to \$50,000	\$17,500
\$50,001 to \$75,000	\$22,500
\$75,001 to \$100,000	\$27,500
\$100,001 and over	\$32,500

No loss adjustment expense should be included

- b. Multiply the loss ratio calculated in a. above by an Incurred But Not Reported (IBNR) factor of 1.10.
- **c.** Locate on the attached table the applicable experience modification factor based upon the account's one year at limits General Liability manual premium and the account's loss ratio as determined in **b.** above.
- d. Multiply the final General Liability rate by the experience modification factor determined in c. above.
- 7. Deductible Premium modification for deductibles is not permitted.

II. Technology Premises/Operations Including Products Coverage

A. Basic Limits Rate

The rates shown below combine bodily injury and property damage at the following limits:

\$100,000 general aggregate

\$100,000 products aggregate

\$100,000 each occurrence for bodily injury and property damage

These rates apply cumulatively as they pertain to each level of sales shown.

Sales	Hazard Group 1	Hazard Group 2	Hazard Group 3
First \$10,000,000	.08 - 1.57	.12 - 2.33	.17 - 3.14
Next \$15,000,000	.07 - 1.31	.11 - 2.07	.15 - 2.80
Next \$25,000,000	.04 - 0.81	.08 - 1.54	.11 - 2.04
Next \$50,000,000	.03 - 0.48	.04 – 0.81	.06 - 1.06
Next \$150,000,000	.01 - 0.23	.03 - 0.50	.04 - 0.70
Over \$250,000,000	.01 - 0.12	.01 - 0.28	.03 - 0.52

B. Base Premium

The base premium is calculated by applying cumulatively the appropriate rates from **A.** above pertaining to each level of sales in thousands.

C. Premium

Multiply the base premium by the increased limits factor for the limits shown in the Declarations.

III. Technology Premises/Operations Excluding Products Coverage

A. Base Premium

Rates apply cumulatively as they pertain to each level of sales shown. Compute the base premium by multiplying result by the total sales in thousands.

Sales	Hazard Group 1	Hazard Group 2	Hazard Group 3
First \$10,000,000	.05050	.05050	.05050
Next \$15,000,000	.04046	.04046	.04046
Next \$25,000,000	.03540	.03540	.03540
Next \$50,000,000	.03034	.03034	.03034
Next \$150,000,000	.02028	.02028	.02028
Over \$250,000,000	.01026	.01026	.01026

B. Premium

Multiply the base premium by the increased limits factor for the limits shown in the Declarations.

IV. Technology Premises and Operations Including Partial Products Coverage

A. When only part of the insured's products are covered (e.g., medical or aircraft products are excluded), the base premium is calculated as follows:

1. Premium Basis

Determine the "sales of products covered" and the "sales of products not covered." The result of subtracting the "sales of products covered" from the insured's total sales is the "sales of products not covered."

Example:

Insured's Total Sales \$50,000,000
- Sales of Products Covered -\frac{\$10,000,000}{\$40,000,000}
= Sales of Products Not Covered = \$40,000,000

2. Base Premium

The base premium is determined as follows:

- a. Sales of Products Covered
 - Compute the base premium by applying cumulatively the adjusted rates under **II.A.** pertaining to each level of sales of products covered in thousands.
- b. Sales of Products Not Covered
 - Compute the base premium by applying cumulatively the rates shown below as they pertain to each level of sales per thousand.
- **c.** Add the result of **a.** to the result of **b.** to obtain the base premium.

Sales	Hazard Group 1	Hazard Group 2	Hazard Group 3
First \$10,000,000	.05050	.05050	.05050
Next \$15,000,000	.04046	.04046	.04046
Next \$25,000,000	.03540	.03540	.03540
Next \$50,000,000	.03034	.03034	.03034
Next \$150,000,000	.02028	.02028	.02028
Over \$250,000,000	.01026	.01026	.01026

B. Pricing

Multiply the base premium by the increased limits factor for the limits shown in the Declarations.

V. Optional Coverages

- 1. Additional Insured Vendors CG 20 15
 - a. Refer to Rule 16. ADDITIONAL INTERESTS as found in SECTION I GENERAL RULES section of Division Six - General Liability of the Commercial Lines Manual.
 - **b.** The additional charge is between 10% and 25% of the increased limits premium charged in paragraph **II.** or between 10% and 25% of the increased limits premium charged in paragraph **IV.A.2.a.** to the number of units of exposure under the premium base for sales to the named vendor.
 - c. If Endorsement VCG 207 @vantage for GL Technology endorsement is attached, CG 20 15 may not be used.
 - d. There is no coverage available for Additional Insured Vendors when products coverage is excluded.
- 2. Other Additional Insureds Refer to Company
 - Refer to Rule 16. ADDITIONAL INTERESTS as found in SECTION I GENERAL RULES section of Division Six - General Liability of the Commercial Lines Manual.
 - **b.** The charge for this Additional Insured is \$40.00 per each designated location and per each additional insured.
 - c. This charge is subject to the increased limit factor for the limits shown in the Declarations.
- 3. Premises Medical Payments

Refer to Rule 23. MANUAL RATES as found in SECTION I GENERAL RULES section of Division Six - General Liability of the Commercial Lines Manual.

The insurance provided under this coverage part includes premises medical payments coverage at a limit of \$5.000.

- a. The charge for a premises medical payments coverage limit of \$10,000 is \$25.00.
- b. The charge for a premises medical payments coverage limit of \$25,000 is \$50.00.
- c. Refer to company for premises medical payments coverage limits in excess of \$25,000.

VI. Technology Experience Rating Factors

			Loss Ratio		
GL Premium	10% or Less	Over 10% but not Over 20%	Over 20% but not Over 30%	Over 30% but not Over 40%	Over 40%
Up to \$250	.80	.85	.90	.95	None
\$251 to 350	.79	.84	.89	.95	None
351 to 500	.77	.83	.88	.94	None
501 to 600	.74	.80	.87	.93	None
601 to 750	.71	.78	.85	.93	None
751 to 1,000	.69	.77	.84	.92	None
1,001 to 1,500	.67	.75	.83	.92	None
1,501 to 1,700	.65	.74	.82	.91	None
1,701 to 1,900	.63	.72	.81	.91	None
1,901 to 2,200	.61	.71	.80	.90	None
2,201 to 2,500	.60	.70	.80	.90	None
2,501 to 2,800	.59	.69	.79	.89	None
2,801 to 3,200	.58	.68	.79	.89	None
3,201 to 3,700	.57	.68	.78	.89	None
3,701 to 4,300	.56	.67	.78	.89	None
4,301 to 5,000	.55	.66	.77	.89	None
5,001 to 5,800	.54	.65	.77	.88	None
5,801to 6,700	.53	.65	.76	.88	None
6,701 to 8,000	.52	.64	.76	.88	None
8,001 to 9,999	.51	.63	.75	.88	None
10,000 and over	.50	.62	.75	.87	None